

Message Text

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PAGE 01 STATE 295849

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 OES-05 /023 R

DRAFTED BY COM/BIC/CAGNE/JTHALDANE:DJW

APPROVED BY EB/OCA/CM/LAKLIEFORTH

COM/BIC/CAGNE/PBHALE

STATE/GBROWN

STATE/LKLIEFORTH

STATE/NEA/RA/HMONTGOMERY

EB/CSB/OSB/DBRAMANTE (INFO)

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R 161516Z DEC 75

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

AMEMBASSY ALGIERS

USINT BAGHDAD

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

AMEMBASSY RABAT

AMEMBASSY TEHRAN

AMEMBASSY TRIPOLI

AMEMBASSY TUNIS

UNCLAS STATE 295849

E.O. 11652: N/A

TAGS: BEXP, XF, AG, MO, TS

SUBJECT: UNIVERSITY OF MAINE NEAR EAST SEMINAR

1. THE UNIVERSITY OF MAINE PLANS TO HOST AN AUGUST 2-6, 1976
CONFERENCE ON DOING BUSINESS IN THE NEAR EAST/NORTH AFRICA
WITH PARTICULAR EMPHASIS ON OIL PRODUCING COUNTRIES. ITS
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PURPOSE WILL BE TO INFORM AMERICAN SCIENTISTS, ENGINEERS AND

BUSINESSMEN ON HOW TO BETTER PROMOTE IMPROVED TRADE, INVEST, MENT, AND GENERAL BUSINESS RELATIONS WITH THE ARAB COUNTRIES AND IRAN. THE CONFERENCE IS DESIGNED SPECIFICALLY TO EDUCATE AMERICAN BUSINESS EXECUTIVES ABOUT ARAB INSTITUTIONS, GOVERNMENTAL AND PRIVATE. IT IS EXPECTED THAT AS MANY AS 1,000 LEADERS OF AMERICAN INDUSTRY AND FINANCE MIGHT TAKE ADVANTAGE OF THIS OPPORTUNITY FOR IN-DEPTH STUDY OF THE TECHNOLOGICAL AND ECONOMIC REQUIREMENTS OF THE NEAR EAST AND NORTH AFRICAN ARAB STATES.

2. POST SUGGESTIONS WOULD BE APPRECIATED AS TO NAMES OF LEADING GOVERNMENT OFFICIALS, PROMINENT PRIVATE BUSINESSMEN, AND ACADEMIC PERSONALITIES WHO COULD BE INVITED TO SPEAK , PRESENT PAPER OR LEAD DISCUSSIONS AT THE CONFERENCE, THUS PROVIDING AMERICAN EXECUTIVES IN ATTENDANCE WITH THE "REAL WORLD" ANSWERS TO SELLING THEIR PRODUCTS AND SERVICES.

3. REPLIES WOULD BE APPRECIATED BY JANUARY 1, 1976 SO POSTS' INPUT MAY BE PASSED ON TO THE UNIVERSITY OF MAINE.

4. (FOR TEHRAN ONLY): JOHN R. BROWN, JR., CONFERENCE DIRECTOR, WROTE DIRECTLY TO AMBASSADOR HELMS ON DECEMBER 4, 1975 REGARDING THIS CONFERENCE. INGERSOLL

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